Alternative Funding Opportunities

Our Experience on the Robbins Stormwater Park Project

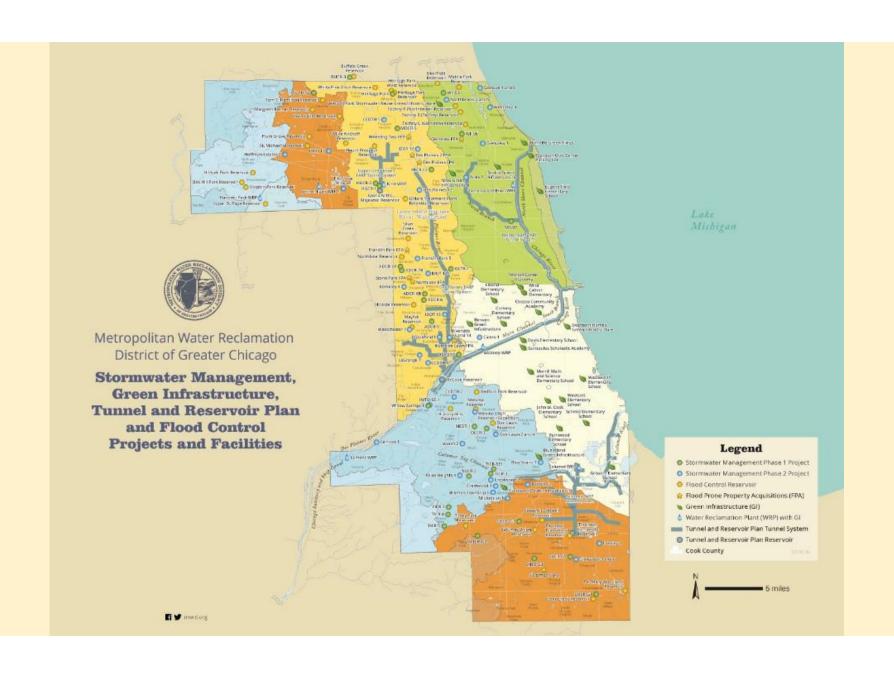
February 21, 2018

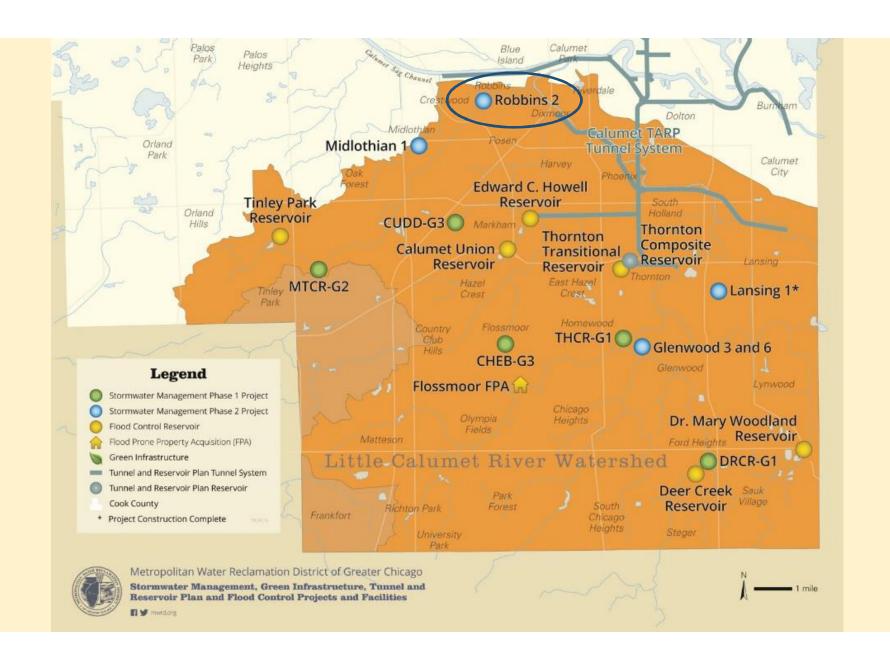
Metropolitan Water Reclamation District of Greater Chicago IAFSM Stormwater Funding Seminar

Jack Chan/Annie Wright

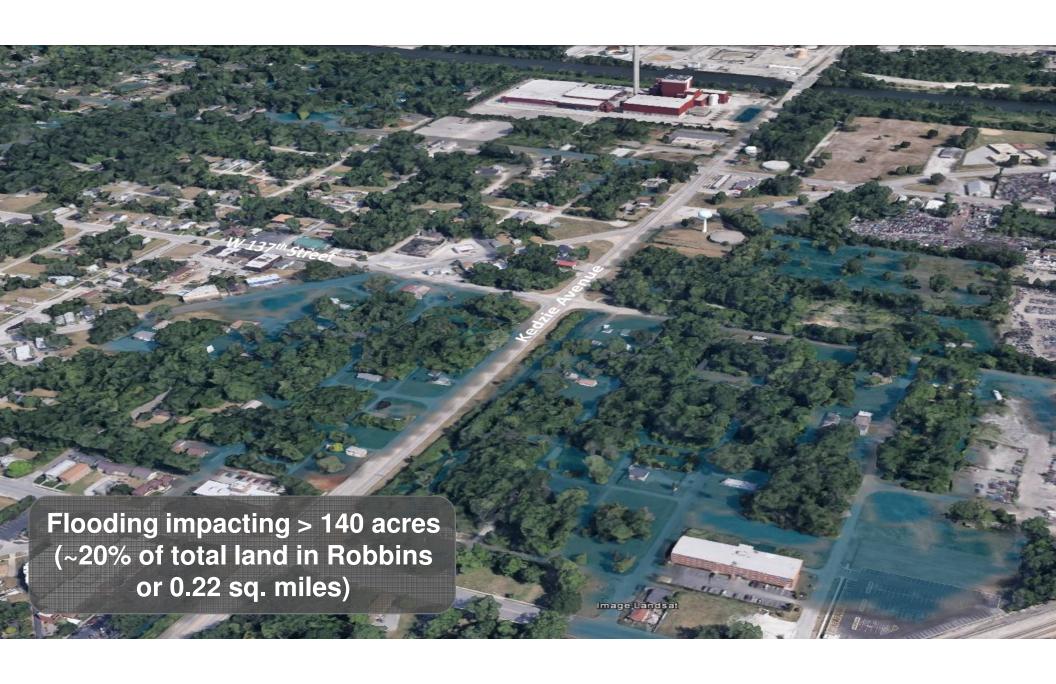
Outline

- Evolution of the Robbins Park Project
- > A New Approach in Stormwater Infrastructure Investment
- Searching for Alternative Funding Opportunities
- > Tips on Applying for Grants and Assistant Programs









Previous Work and Challenges

- Traditional "hole-in-the-ground" solutions
 - High cost ~ \$6 Million
 - No added benefits beyond engineered flood control
 - Displace residents
 - Do not meet the needs of the Village







Lack of sports fields



Lack of investment & services



Lack of major open spaces

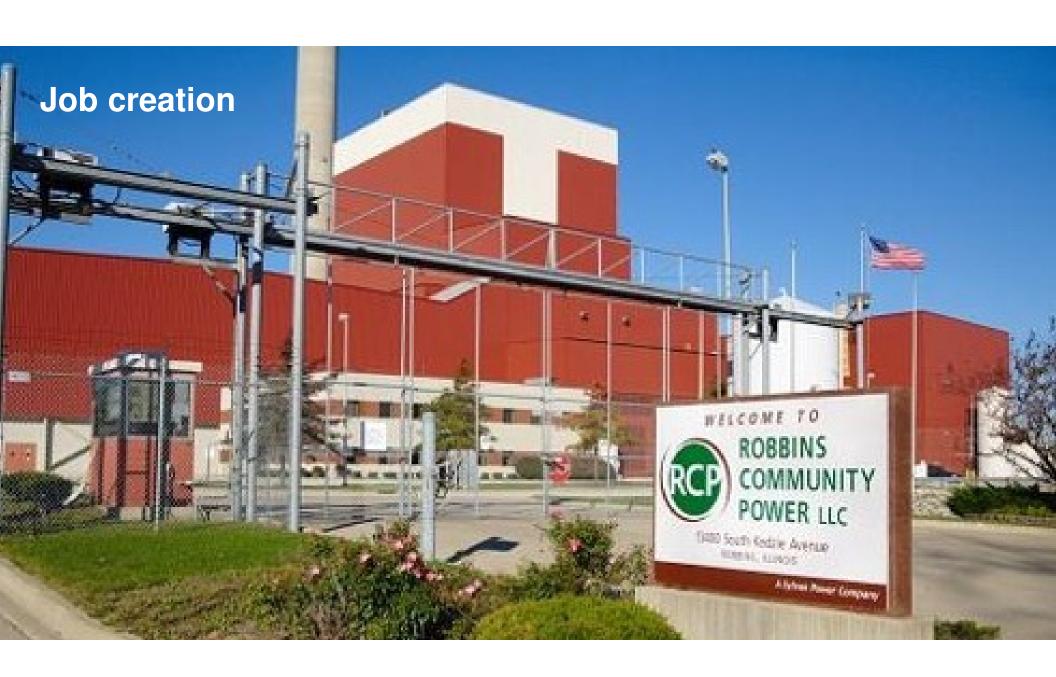


Vacant land



Poor relationship to transit











Community Engagement

Public meetings and workshops

- No Relocation of Residents
- 2. Solve the Flooding
- 3. Respect and engage the historic legacy of Robbins
- 4. Attract new residents
- 5. Facilitate development of affordable housing and retail
- 6. Inspire job creation
- 7. Create space for youth sports and seniors
- 8. Engage nature through learning, fishing, walking, & rowing
- Establish a strategy for maintenance and maximizing the value of land around the park







Technical Experts:

Cook County Department of Transportation and Highways Regional Transit Authority Illinois Department of Natural Resources Chicago Botanic Garden The Nature Conservancy South Suburban Mayors &

Stewards/Workforce:

Managers Association

U.S. Department of
Defense / Innovative
Readiness Training
Program
Morton Arboretum
Chicago Botanic Garden
OAI, Inc.
Illinois Department of
Natural Resources
-Millennium Reserve

Funders/Influencers:

Cook County
U.S. Department of
Housing and Urban
Development
Illinois Housing
Development Authority

Illinois Department of
Natural Resources
The Nature Conservancy
South Suburban Mayors &
Managers Association
Metropolitan Planning
Council

Stakeholder Engagement

Land Holders:

South Suburban Land Bank and Development Authority Cook County Land Bank Authority Housing Authority of Cook County OpenLands

Core Group for Infrastructure
and Pre-Development Leadership:
Village of Robbins
Metropolitan Water
Reclamation District
Cook County
South Suburban Land Bank
and Development Authority
Metra

Other Interested Partners:

Illinois Environmental
Protection Agency
Forest Preserve District
of Cook County
Chicagoland Metropolitan
Agency for Planning
Argonne National Lab
Illinois Association of Park
Districts

Potential Private Partners:

UIC's Voorhees Center
Impact Engine
MacArthur Foundation
Grand Victoria Foundation
Chicago Community Trust
Rural Studio
Corvias
Owner of Robbins Power
Center
Miller Canfield

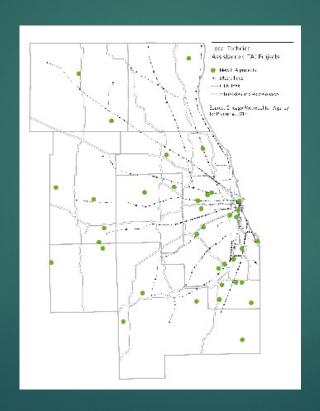
Robbins Grants

- Chi-Cal Rivers Fund
- ► CMAP's Local Technical Assistance Grant
- ► Chicago Community Trust
- ▶ Innovative Readiness Training Grant
- ▶ FEMA's Pre-Disaster Mitigation Grant

Chi-Cal Rivers Fund Grant



CMAP LTA Grant





Chicago Community Trust



Innovative Readiness Training Grant



FEMA Pre-Disaster Mitigation Grant







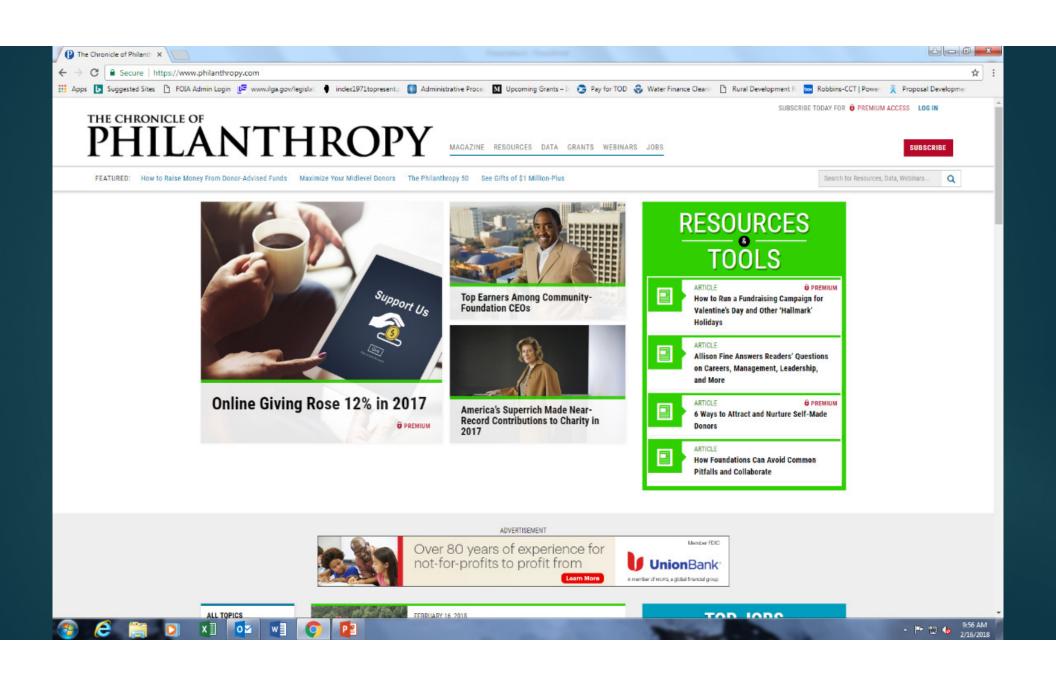
GRANTS

WHERE TO LOOK, HOW TO APPLY



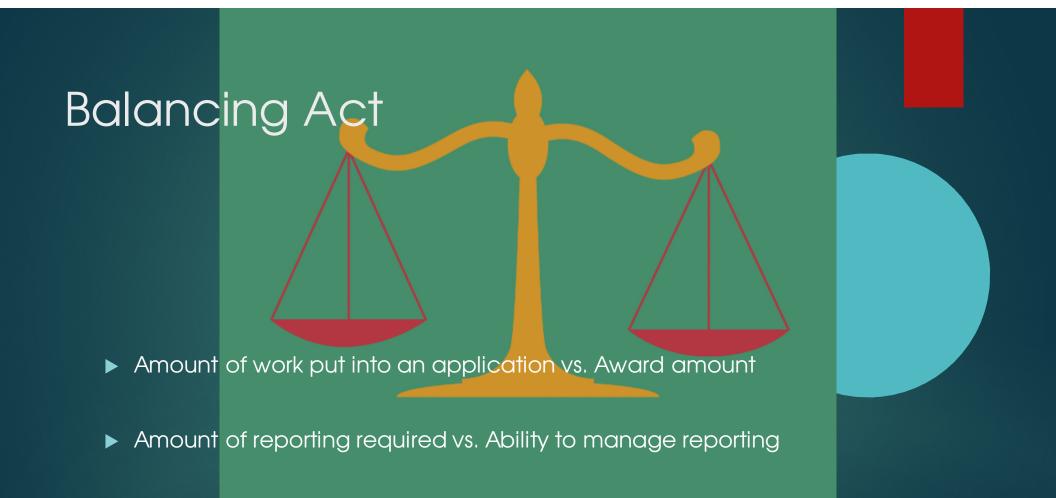
Beginning your search





Questions for evaluating grants

- Are you eligible to apply?
- What are the overall program goals?
- What kind of projects have they previously funded?
- ▶ Will your project fit, or is it a stretch?
- Are matching funds required? How much? Do they need to be committed?
- Will award date fit with your project timeline?
- What type of reporting is required?
- ▶ Do you need letters of support?



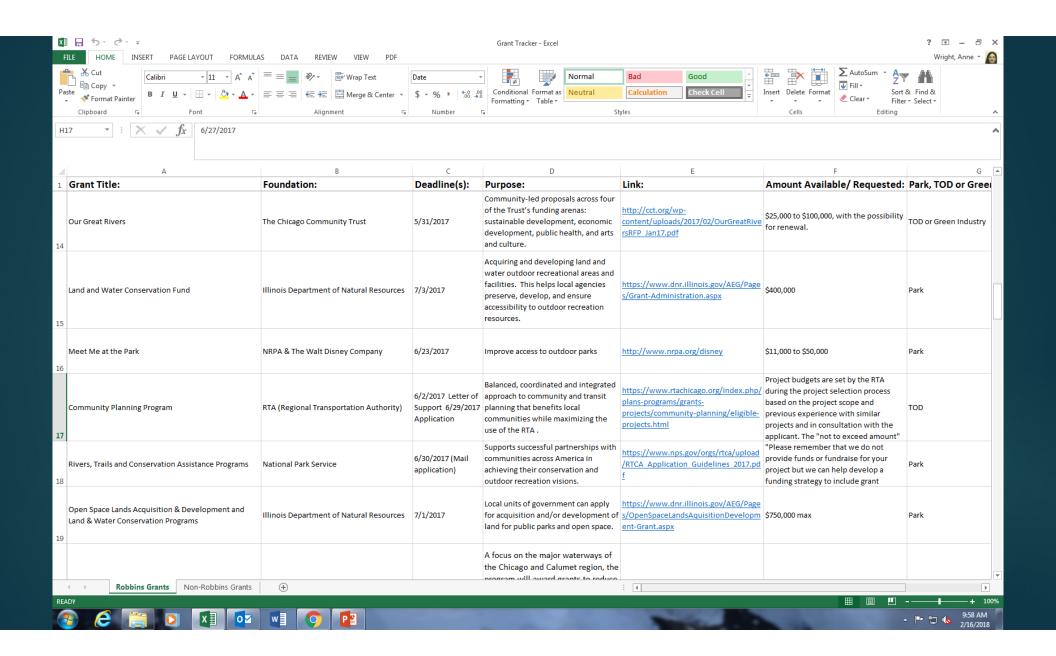
Amount you are seeking vs. Overall budget of grant

So you've found some grants. Now what?

- Decide who should be the recipient: Your agency, or a non-profit partner?
- Managing timelines: Project and Grants
- Can your project timeline be flexible? If not, funding by grants will be difficult.
- Manage residents' expectations regarding the timeline
- Find backup grants/funding







Matching funds- Don't Panic!

- ▶ Design contract costs count
- ▶ Value of land counts
- Staff time spent on project can count
- Make sure not to use federal funds to match federal funds- it's generally not allowed.



Establishing trust with funders

- Don't apply just to apply
- Follow-up with applications
- If your application and reporting are strong, they may come to you with opportunities in the future

After Award

- Complete required reporting
- Continue to review your application promises. Are you keeping them? If not, tell the funder why.



Approaching foundations

- Do your homework. Know their funding priorities
- ▶ Have your "ask" ready:
- Know exactly what you want them to fund
- Know how much to ask for
- Emphasize how the project fits with their funding priorities

Follow up afterwards- thank them for their time, ask next steps

When you don't get the award



- Ask for feedback, if possible. You may be invited to reapply next round
- ► Learn your project (or proposal)'s weaknesses so they become strengths next time.
- ▶ This is why we find backups!

Writing



Tips

- If possible, have a writer work on your proposals.
- Remember, you are telling a story
- Tie your project in with the funder's goals
- Don't repeat yourself. Know what you want to say, review the application and decide where you want to say it
- Give yourself enough time to create a successful proposal. Don't rush to make a deadline and blow your chance with a funder
- Review, review, review! Typos and grammatical errors are embarrassing



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